

Internet Based FocalPoint eQuote

Visum is proud to offer optional, internet-based features that allow your customers to create their own quotes from **your** website based on your FocalPoint Software data.

This feature enhances communication with your customers, while providing exposure to your website and company. All of these features are totally secure and under your control. Not only will you receive valuable feedback, but you'll be able to effortlessly streamline your customer inquiries into rental dollars.



Your customers can assemble their own quotes based on information in FocalPoint at their convenience.



This feature works in conjunction with the internet based FocalPoint eCatalog, allowing your customers to seamlessly browse your catalog and build quotes.



Your customer can submit a quote to you that they assembled, and you convert this information to a quote or a reservation from within FocalPoint.



Availability of your items is totally in your control. Customers cannot rent from you without your knowledge.

The screenshot displays the 'VISUM RENTAL RENTAL CATALOG' interface. At the top, there is a search bar and a dropdown menu for 'In Category' set to 'Air Compressors - Portable'. Below this is a table with two columns: 'Request Pending' and 'Requested'. The 'Requested' column contains a table with the following data:

#	Description	Start On	Pickup Time	End On	Qty
Edit Delete	Air Compressors	9/2/2011	8:00 AM	9/3/2011	1
Edit Delete	Air Equipment	9/2/2011	8:00 AM	9/3/2011	1

Below the table is a 'Return to Rentals' button. Underneath is a 'Contact Information' form with the following fields:

- First Name *: Guy
- Last Name *: Reiersen
- Phone Number *: (763) 856-3855
- Email Address *: sales@visum-corp.com
- Best Contact Method *: Phone
- Address: 901 159th Ave NE
- City: Ham Lake
- State: Minnesota
- Zip Code: 55309
- Additional Comments: Please call me and let me know that you've received this request. Thanks!

At the bottom of the form, it says 'Fields with a "*" are Required' and there is a 'Request Quote' button.

Please call Visum for pricing and additional technical information.